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Key West Real Estate Market Stats June 2017

<u>335</u> residential homes were listed "For Sale" in the Key West market.

Only <u>68</u> homes sold during <u>June</u>.

That's a 5 month supply of homes <u>if no other homes come on the market.</u>

48 additional homes came on the market, decreasing inventory by 20 homes!

78 of those homes were priced \$1,500,000+.

Only **12** of those homes sold during **June**.

That's a 6 month supply if no other homes come on the market.

8 additional homes came on the market, decreasing inventory by 4 homes!

86 of those homes were priced \$900,000-\$1,499,999.

Only 13 of those homes sold during June.

That's a 6 month supply if no other homes come on the market.

<u>6</u> additional homes came on the market, decreasing inventory by **<u>7</u>** homes!

83 of those homes were priced \$600,000-\$899,999.

Only 15 of those homes sold during June.

That's a 5 month supply if no other homes come on the market.

9 additional homes came on the market, decreasing inventory by 6 homes.

88 of those homes were priced \$599,999 or less.

Only 28 of those homes sold during June.

That's a 3 month supply if no other homes come on the market.

25 additional homes came on the market, decreasing inventory by **3** homes!

JUNE INVENTORY INCREASED 5% FROM MAY, WHILE SALES INCREASED 20%.

June showed us that Sales increased in all price points! Inventory in all price points is now between **3-6 months** which is really saying something. Buyers continue to look for value in the market. **PRICE** is still
the most critical factor in getting a sale. The good news! **68** homes \$OLD this month. Yours can be
\$OLD if you're willing to price competitively and list with a proactive Broker. The Brokerage community
sells 98% of all homes \$OLD each year! Call us today and let's get a \$OLD sign in your yard!