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Key West Real Estate Market Stats

MARCH 2018

FOR SALE	SOLD	AVG SALES PRICE	DAYS ON MARKET
360	63	\$774,499	172

 $\underline{\bf 360}$ residential homes were listed "For Sale" in the Key West market.

Only 63 homes sold during March.

That's a <u>5</u> month supply of homes <u>if no other homes come on the market.</u> 65 additional homes came on the market, increasing inventory by 2 homes!

91 of those homes were priced \$1,500,000+.

Only 7 of those homes sold during March.

That's a <u>13</u> month supply of homes <u>if no other homes come on the market</u> <u>9</u> additional homes came on the market, increasing inventory by <u>2</u> homes!

78 of those homes were priced \$900,000-\$1,499,999.

Only 16 of those homes sold during March.

That's a <u>4</u> month supply of homes <u>if no other homes come on the market</u> <u>14</u> additional homes came on the market, decreasing inventory by <u>2</u> homes!

107 of those homes were priced \$600,000-\$899,999.

Only 16 of those homes sold during March.

That's a 6 month supply if no other homes come on the market.

19 additional homes came on the market, increasing inventory by 3 homes.

84 of those homes were priced \$599,999 or less.

Only 24 of those homes sold during March.

That's a 3 month supply if no other homes come on the market.

23 additional homes came on the market, decreasing inventory by 1 home.

MARCH INVENTORY INCREASED MARGINALLY (3.8%) AND SALES DOUBLED (63 SOLDS) OVER FEBRUARY

With continued low inventory, Buyers have fewer options to choose from. Pending Sales and Solds continue to stay strong, as March had the most Sales so far this year. Price is still the most critical factor in getting a sale. The Brokerage community sells 98% of all homes SOLD each year! Call us today and let's get a SOLD sign in your yard!

